FIDESIC ACCOUNTS PAYABLE AUTOMATION PROPOSAL

As proposed by:

Executive Summary

Client Pain Points and Project Goals

- Remote Workflow for Approval
- Increased Invoice Visibility for Staff
- Centralized Easy to Use Location for Audit
- Full Invoice Data Capture
- Dynamics GP Integration with Zero Data Entry

Fidesic Overview

Success Stories

    MB2 Dental

    Modern Luxury

    Mary's Pizza

EXECUTIVE SUMMARY

Fidesic AP is a platform designed to Automate and Simplify the most cumbersome Accounts Payable Tasks. Fidesic is uniquely positioned to help accounts payable for Dynamics GP companies. The process is designed around a GP Centric process and removes many of the limitations built into standalone GP.


CLIENT PAIN POINTS & PROJECT GOALS

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- Full Invoice Data Capture
- Dynamics GP Integration with Zero Data Entry

REMOTE APPROVAL WORKFLOW

Building on our invoice Capture, invoices will automatically be routed to their approvers based on invoice data. Specifically , we'll route based on these items.

1. Department
2. Vendor and Amount
3. Final AP Approval
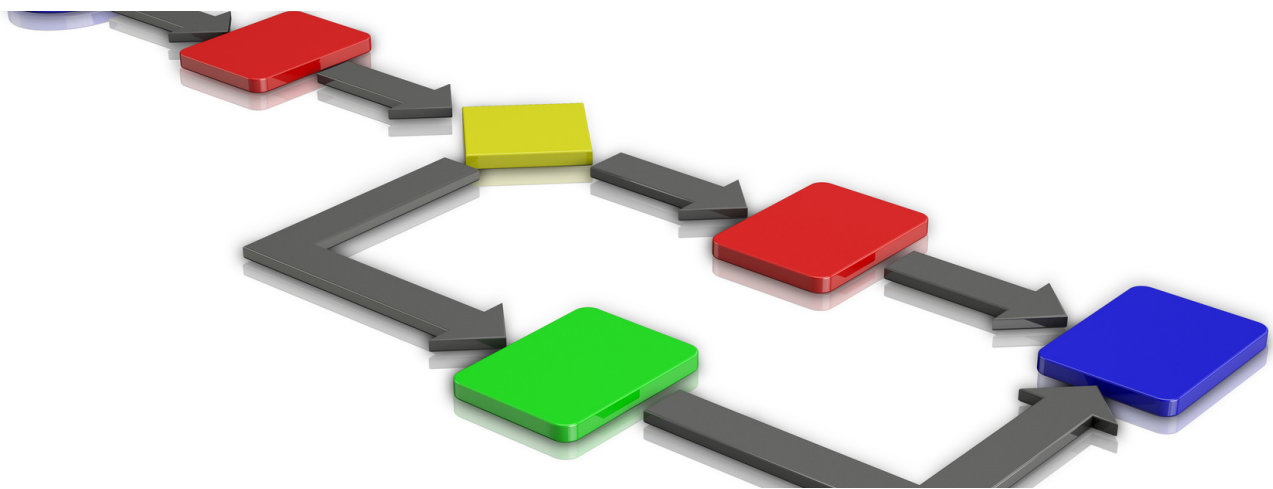
The Fidesic Team will help you with your initial workflow buildout as a part of onboarding. After that you'll be able to manage and update the workflow directly through the web interface.

REMOTE APPROVAL

Users will be automatically notified by email when an invoice requires their approval. They'll be able to log in and quickly see *exaactly* what invoices require their attention.

Invoice can be approved, adjusted, re-routed, or voided all through our easy-to-use web portal. Users will only see invoices they need based on their department and will have a full history of invoices at their fingertips as well.

INVOICE VISIBILITY FOR STAFF

Fidesic provides visibliity into the current and historical AP documents. Users will be able to look up the current status of any invoice, and quickly generate an excel export of any invoice date.

<	All	Unconfirmed	Unapproved	Approved	Exported	Unpaid	Payment Pending	Partially Paid	Pa >

<	All	My Invoices	Invoices	Cre >	Created Date ▼	Previous 365 Days ▼	**From:** 01/26/2021 **To:** 01/26/2022

Search By: | Vendor Name ∨ | Search... | 🔍 | ⌫ | ⤓ | ‹

Vendor #	Vendor Name	Due Date ▼	Invoice #	Amount	Status	GL Code
ACETRAVE00...	A Travel Company	2/19/2022	INV838773	$937.95	Exported	000-1103-00
ACETRAVE00...	A Travel Company	2/19/2022	8d484f84	$500.00	Unapproved	500-1300-01
ACETRAVE00...	A Travel Company	1/31/2022	65465454	$937.95	Exported	000-1300-02
ACETRAVE00...	A Travel Company	12/08/2021	asfe33	$450.00	Exported	500-1300-01
ACETRAVE00...	A Travel Company	12/03/2021	INV500	$500.00	Exported	500-1300-01
ACETRAVE00...	A Travel Company	11/05/2021	6486489	$937.95	Exported	000-1300-01
ACETRAVE00...	A Travel Company	8/07/2021	5454841	$547.00	Payment Pending	100-6520-00
ACETRAVE00...	A Travel Company	7/31/2021	3754187	$989.00	Exported	100-6520-00

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CENTRALIZED PORTAL TO ASSIST WITH AUDIT

Fidesic has several tools built into it to assist with Audit

- Full historical invoice and payment data repository including PDFs
- Special Audit "Read Only" Access
- Customizable reports to give auditors exactly what they are looking for
    - Including Check and Invoice PDF Backups
- Full approval Log on all Invoices and Payment

FULL INVOICE DATA CAPTURE

Fidesic Invoice OCR is a smarter, more capable OCR that what you've seem before.

- Invoice Capture that uses the Dynamics GP Database as a reference. (Smart Vendor, GL, and Entity Capture)
- Automatic update of capture templates
- Our OCR team will review and 'patch any holes' left by a pure software solution (capture you can count on to be accurate

INVOICE IMPORT INTO GP

Fidesic is designed to integrate direclty with GP. That means no clunky integrations processes, no third party middleware, and no manual entry required.

In addition to the direct invoice integration, our system will **automatically** update Vendor and GL Records as they are updated in GP. No separate maintence process is required.

FIDESIC OVERVIEW

Fidesic exists for one reason: to make our clients' lives easier. We believe in a detailed analysis of a client's needs and rolling out a solution that is focused on these needs.

We're committed to creating the best solutions for automating the processes associated with accounts payable, accounts receivable, and document management automation – which means that we're continually improving and striving to do better. As a result our products are innovative and meet our customers' challenges.

OUR CORE VALUES

ALWAYS BE WILLING TO HELP

SOLVE PROBLEMS IN CREATIVE WAYS

SEEK NEW IDEAS

MAINTAIN POSTIVE OUTLOOK

Don't believe us? Head to Fidesic.com and hop on a live chat. You'll be connected with a person who works on our team, and is passionate about helping our customers!

Fidesic has been run by Enliven Software since 2008 (a Microsoft Certified Partner.)

SUCCESS STORIES

MB2 Dental

As they were growing, MB2 needed a way to process thousands of monthly invoices across 250 locations, without adding additional overhead.

"The implementation with QuickBooks and Bill.com was not complicated but when you have 100+ individual company yes, it takes a toll on the system," said Mb2 Dental's Controller Sarah Sawyer. "QB is meant to be for small businesses and just was not able to handle the growth that we were experiencing. We had been looking at GP for a couple of years and found a vendor that we liked and trusted. **We tried taking bill.com over to GP but unfortunately, they wanted us to download 4 files per entity to upload into GP.** At minimum, that would have been 400+ to be downloaded a day. That was definitely not going to work for us."

With a plan to continue growing and adding new locations, MB2 needed a way to manage a greater number of AP invoices and payments without being overrun on the management side of their business. Whatever solution they were to select had to work with their Binary Stream MEM setup with GP - any extra work there was a non-starter.
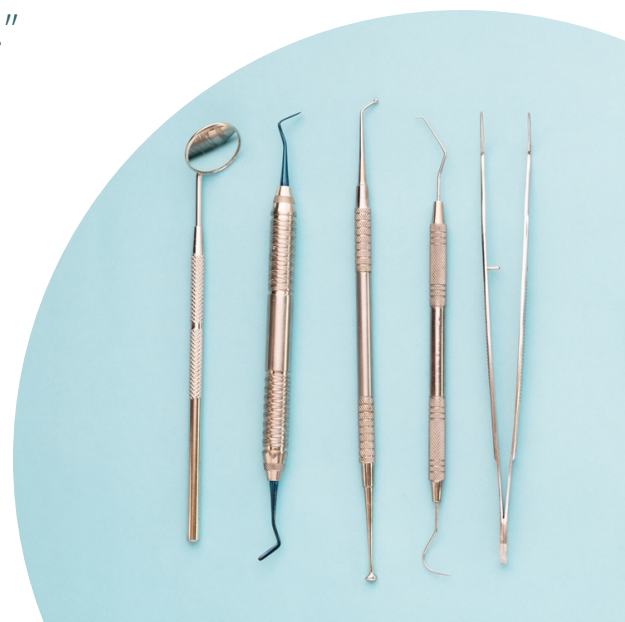
SUCCESS STORIES

MB2 Dental

Three weeks after MB2 decided to go with Fidesic, they were able to automatically capture invoice data, get electronic approval, and push that data directly into their Dynamics GP accounting system without any manual entry. Although the complete rollout was delayed due to COVID 19, MB2 was able to complete their rollout to all locations during the pandemic.

"Having implemented Fidesic, we have been able to trim our invoice processing from **10 days to 5 days**," said Sawyer. The automatic coding of invoices in the system has really helped improve efficiency as well."

"**Working with Fidesic has been amazing**," Sawyer added. "They understand our needs and were able to help a company of our size. Right now we are at 240+ companies that are all integrated into Fidesic and all the information easily flows into GP, and payments flow back up to Fidesic."

SUCCESS STORIES

Modern Luxury

Established in 1994, Modern Luxury is the preeminent luxury lifestyle publisher in the United States, with 80+ titles across 24 major markets— reaching more than 5 million readers. Running a company that operates in many locations, offices, and markets can create huge problems for basic office functions. To add to this problem, in 2012 Modern Luxury nearly doubled in size with a large acquisition. This stressed an already stretched AP management process leaving them with a simple choice, find a way to better automate this process, or hire a small army of people to manually manage it from start to finish.

Fortunately, Modern Luxury found Fidesic, the premier accounts payable automation tool for Microsoft Dynamics® GP.

SUCCESS STORIES

Modern Luxury

"**Without Fidesic, everything would have to be entered manually**," said Renae Blair AP Manager at Modern Luxury. "**The work hours that would required would be completely impractical**."

"The time we save with automation allows us to keep our staff lean and continue to grow," said Blair.

Renae of Modern Luxury is also quick to point out how helpful the Fidesic support team is. "Fidesic's support team is number one," said Blair. "They are quick to respond to any issue and they follow through until it's been completed or resolved."

SUCCESS STORIES

Mary's Pizza

With 18 locations and plans for continued growth, Mary's Pizza was in need of a solution to overcome the challenges that accompanied the business's accelerated growth. Their primary challenges included back office data entry and invoice management. These challenges would only become more difficult to overcome as they continued to add new restaurant entities.

Being a family-run business, their do-it-yourself approach to most things pushed them to seek an accounts payable solution that they could self-set-up and maintain on their own. Mary's Pizza was specifically looking for a solution that did not require outside assistance from a support team and that they could easily set-up themselves without a massive time commitment or implementation cost.

They tasked their trusted Dynamics Partner, Joni Hankin, with researching and setting up the right solution.

"My chain restaurant client, that uses Microsoft Great Plains, needed a solution to automate their accounts payable and implement OCR for storing invoices/attachments to each payable invoice," said Joni.

SUCCESS STORIES

Mary's Pizza

After researching a variety of different automation software companies, they found Fidesic. Fidesic directly addressed their specific needs and wants and offered features that no other accounting automation alternatives had. Most importantly, setting up Fidesic is not a giant project, it can be done as quickly as you'd like.

After a quick call with Fidesic's sales team, Mary's Pizza was provided all the tools to set up the solution themselves. **No need for lengthy planning sessions, scheduling delays, or training.**

Joni, their Dynamics GP Consultant, managed the entire process start to finish with the inbuilt tools.

"We found Fidesic to not only be easy to install, because of their accurate documentation to lead through each step, but also, they were easily found by phone or email for support. The interface to Great Plains has been flawless."

THE FIDESIC DIFFERENCE

IN-HOUSE SUPPORT

EXPERTISE IN DYNAMICS GP

USER-FOCUSED

SPECIALIZED IN MUTLI-LOCATIN AP AUTOMATION